**Job Description – Yamato Logistics (HK) Limited**

**Yamato Logistics (HK) Limited** (http://www.yamatohk.com.hk) is a member of the Yamato Group. Being the leader to provide logistics solution of E-Commerce, electronics parts and cold chain operations in the region, our main business includes international freight forwarding, door-to-door delivery service, logistics service and local/international moving service. With our extensive Yamato global network and around 40 years of experience in Hong Kong, we strive to innovate and commit to developing optimum supply chain solutions and logistics services to bring delight to our customers worldwide.

We are now looking to recruit qualified and high calibre candidates who wish to develop their career in the industry for the following positions:

**Sales Trainee**

For Sales Trainee, we are looking for the person with the expectation to start their sales career in the logistics industry and act as a core of our company.

**Programme Details**

The 2-year Sales Trainee Programme provides you the opportunity to visit operations, customer service and sales departments at the beginning of the programme. You will be able to learn the whole business flow from frontline to backend behind each sales order from logistics professionals in different fields. A sales professional would be assigned as your sales buddy periodically for your shadowing learning experience to develop business skills.

After rotation and training, you will be assigned to a sales department to further enhance your skills and develop your own sales network. We will provide promotion opportunities up to Assistant Manager level based on your sales progress at the end of the programme.

**Career Opportunities**

* Attractive and fast-track career path will be provided to each Sales Trainee upon satisfactory performance. Assistant Manager position will be offered to those who have completed the programme with outstanding sales performance.
* You will be offered unrivalled opportunities to learn the logistics business and shadow under our sales professionals. We will equip you with not only excellent business skills, but also your knowledge to the whole logistics industry.

**Qualifications**

* Bachelor’s degree in any discipline
* 2-4 years working experience, preferably in sales or logistics function
* Logistics related working experience or knowledge would be an advantage
* Willing to learn, aspired and interested in the logistics field
* Good team player with strong interpersonal skills, self-motivated and drive to achieve excellence
* Aggressive, outgoing and willing to take new challenge
* Good command of written and spoken English and Chinese
* Japanese is a plus but not essential
* Proficient in MS Office (Excel, Power Point & Outlook)

**Benefits**

* We offer 5-day work with bank holidays, medical coverage, sales commission, marriage leave and training subsidy

**Application Method**

Interested parties please send CV with cover letter to [yamato.recruit2@yamatohk.com.hk](mailto:yamato.recruit2@yamatohk.com.hk) with your expected salary.

\*\* All information received will be kept confidential and for recruitment purpose~~s~~ only.